

November 18, 2023

# How to Be Effective as Counsel at Mediation



CO-CHAIRS: **Justin Nasser**, *Ross Nasser LLP*

**David Steinberg**, *Steinberg Mediation*

**January 18, 2024**

**9:00 a.m. to 12:00 p.m.**

**Total CPD Hours = 2 h + 30 m Substantive + 15 m Professionalism <sup>P</sup>  
+ 15 m EDI Professionalism <sup>E</sup>**

**Law Society of Ontario  
Donald Lamont Learning Centre  
130 Queen St. W.  
Toronto, ON**

**SKU CLE24-00101**

## **Agenda**

**9:00 a.m. – 9:10 a.m.**

**Welcome and Opening Remarks**

*Justin Nasser, Ross Nasser LLP*

**9:10 a.m. – 9:25 a.m.**

**Mediation Theory: A Helpful Framework**

*Shannon Moldaver,  
Shannon Moldaver Dispute Resolution Inc.*

**9:25 a.m. – 9:55 a.m.**

**Check Your Inner Pitbull at The Door:  
Using the Right Tools**

Moderator: Justin Nasser, *Ross Nasser LLP*

Panelists: Jennifer Egsgard, *Egsgard Mediation*

Shannon Moldaver,  
*Shannon Moldaver Dispute Resolution Inc.*

David Steinberg, *Steinberg Mediation*

**9:55 a.m. – 10:35 a.m.**

**Process Design (15 m )**

Moderator: Justin Nasser, *Ross Nasser LLP*

Panelists: Jennifer Egsgard, *Egsgard Mediation*

Shannon Moldaver,  
*Shannon Moldaver Dispute Resolution Inc.*

David Steinberg, *Steinberg Mediation*

**10:35 a.m. – 10:40 a.m.**

**Question and Answer Session**

**10:40 a.m. – 10:55 a.m.**

**Break**

**10:55 a.m. – 11:25 a.m.**

**How to Be an Effective Representative Negotiator  
(15 m )**

Moderator: Justin Nasser, *Ross Nasser LLP*

Panelists: David Steinberg, *Steinberg Mediations*

Rahool Agarwal, *Lax O'Sullivan Lisus Gottlieb LLP*

**11:25 a.m. – 11:55 a.m.      The Art of Writing an Effective Mediation Brief**

Moderator: Justin Nasser, *Ross Nasser LLP*

Panelists: David Steinberg, *Steinberg Mediations*

Rahool Agarwal, *Lax O'Sullivan Lisus Gottlieb LLP*

**11:55 a.m. – 12:00 p.m.      Question and Answer Session**

**12:00 p.m.                      Program Ends**