

February 9, 2024

Buying or Selling a Business 2024



CO-CHAIRS: **Ryan Done**, *Miller Thomson LLP (London Office)*

Anna Naud, *True North Law*

March 19, 2024

9:00 a.m. to 12:00 p.m.

Total CPD Hours = 2 h 30 m Substantive + 30 m Professionalism ^P

Webcast Only

SKU CLE24-00307

Agenda

9:00 a.m. – 9:05 a.m.

Welcome

Ryan Done, Miller Thomson LLP (London Office)

Anna Naud, True North Law P.C.

- 9:05 a.m. – 9:25 a.m.** **Intellectual Property Law Issues in a Transaction**
- Kathleen Lemieux, *Borden Ladner Gervais LLP (Ottawa Office)*
- Chandimal Nicholas, *Cassels Brock & Blackwell LLP*
- 9:25 a.m. – 9:45 a.m.** **Mock Negotiation**
- Jennifer Prieto, *Davies Ward Phillips & Vineberg LLP*
- Ghaith Sibai, *Davies Ward Phillips & Vineberg LLP*
- 9:45 a.m. – 10:05 a.m.** **Labour and Employment Law Issues in a Transaction**
- Kelly O’Ferrall, *Osler, Hoskin & Harcourt LLP*
- Joel Smith, *Williams HR Law LLP*
- 10:05 a.m. – 10:15 a.m.** **Question and Answer Session**
- 10:15 a.m. – 10:35 a.m.** **Break**
- 10:35 a.m. – 10:55 a.m.** **Tax Law Issues in a Transaction**
- Kenneth Saddington, *Goodmans LLP*
- Simon Thang, *Thang Tax Law*
- 10:55 a.m. – 11:30 a.m.** **Professionalism Panel (30 m )**
- Sarah Mansour, General Counsel, *Mazda Canada Inc.*
- Ian Palm, *Fasken Martineau DuMoulin LLP*
- Jeffrey Simpson, *Torkin Manes LLP*

11:30 a.m. – 11:50 a.m. **Tips and Tricks in Running a Sales Process**

Grant Buchan-Terrell, Principal, *gbtlaw*

Joanna Gibbons, *PwC Canada*

11:50 a.m. – 12:00 p.m. **Question and Answer Session**

12:00 p.m. **Program Ends**